

# Profit and Loss

## AA Service Council for Western Australia Inc For the month ended 31 October 2022

	Oct-22	Sep-22	Aug-22	YTD
<b>Income</b>				
CSO Perth - Contributions Received	2,565	3,625	4,031	33,127
Literature sales	3,810	2,490	2,966	34,549
Serenity sales	668	702	707	6,833
<b>Total Income</b>	<b>7,042</b>	<b>6,817</b>	<b>7,704</b>	<b>74,508</b>
<b>Less Cost of Sales</b>				
<b>COGS</b>				
Literature - freight	311	373	488	3,905
Literature - stock purchases	1,813	2,547	2,420	21,250
Postage - general	128	-	-	158
Postage - Serenity magazine	155	215	226	1,845
Printing - Serenity magazine	846	1,693	-	8,313
<b>Total COGS</b>	<b>3,253</b>	<b>4,827</b>	<b>3,134</b>	<b>35,470</b>
<b>Total Cost of Sales</b>	<b>3,253</b>	<b>4,827</b>	<b>3,134</b>	<b>35,470</b>
<b>Gross Profit</b>	<b>3,789</b>	<b>1,990</b>	<b>4,570</b>	<b>39,038</b>
<b>Plus Other Income</b>				
Interest Income	-	-	-	7
<b>Total Other Income</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>7</b>
<b>Less Operating Expenses</b>				
Bank Fees	3	8	6	81
Consulting & Accounting	65	163	146	2,836
CSO Administration Costs	1,200	1,125	1,050	11,175
Freight & Courier	-	-	-	5
General Office Expenses	-	-	-	102
Insurance	153	153	153	1,528
Merchant fees	33	31	36	342
Photocopying	93	54	141	889
Rent	940	940	940	9,643
Software Subscriptions	59	49	49	1,198
State Anniversary - Expenses	-	-	-	136
Stationery	-	-	68	640
Telephone - Telstra White Pages	102	102	100	1,007
Telephone & Internet	137	136	136	1,440
<b>Total Operating Expenses</b>	<b>2,785</b>	<b>2,760</b>	<b>2,826</b>	<b>31,022</b>
<b>Operating Profit</b>	<b>1,004</b>	<b>(771)</b>	<b>1,744</b>	<b>8,022</b>
<b>Non-operating Income</b>				
<b>Other Contributions for Distribution</b>				
Area A - Contributions received for distribution	120	272	82	2,759
Area B - Contributions received for distribution	168	186	175	2,884

# Profit and Loss

	Oct-22	Sep-22	Aug-22	YTD
District - Peel - Contributions received for distribution	12	75	15	259
District - Port - Contributions received for distribution	10	23	36	344
District - SouthWest - Contributions received for distribution	10	-	-	25
GSO Sydney - Contributions received for distribution	1,122	1,373	1,052	12,295
Income for National Convention 2023	-	-	350	450
National Convention 2023 Expenses	(350)	-	-	(450)
<b>Total Other Contributions for Distribution</b>	<b>1,091</b>	<b>1,929</b>	<b>1,711</b>	<b>18,566</b>
<b>Total Non-operating Income</b>	<b>1,091</b>	<b>1,929</b>	<b>1,711</b>	<b>18,566</b>
<b>Non-operating Expenses</b>				
<b>Transfer Out Contributions</b>				
Transfer Out - Area A	527	-	-	2,639
Transfer Out - Area B	490	-	-	2,698
Transfer Out - GSO Sydney	3,360	-	-	11,119
Transfer Out - Peel District	105	-	-	229
Transfer Out - Port District	74	-	-	334
Transfer Out - Southwest District	-	-	-	15
<b>Total Transfer Out Contributions</b>	<b>4,556</b>	<b>-</b>	<b>-</b>	<b>17,034</b>
<b>Total Non-operating Expenses</b>	<b>4,556</b>	<b>-</b>	<b>-</b>	<b>17,034</b>
<b>Net Profit</b>	<b>(2,460)</b>	<b>1,158</b>	<b>3,454</b>	<b>9,554</b>